

# pharma.be's partnership



pharma.be  
ASSOCIATION GÉNÉRALE DE L'INDUSTRIE DU MÉDICAMENT  
ALGEMENE VERENIGING VAN DE GENEESMIDDELENINDUSTRIE

## WHO IS PHARMA.BE?

As **centre of expertise and representative association** of the **innovative biopharmaceutical industry**, pharma.be acts as a **trusted party** to contribute to the **sustainable health of citizens, patients, and the economy** in Belgium, through **knowledge-sharing, collaboration and dialogue**.



# WHY A PARTNERSHIP WITH PHARMA.BE?

(Bio)pharmaceutical knowledge and the regulatory framework are evolving at a rapid pace, leading to growing complexity. That is why, more and more, pharma.be members are looking for external expertise to keep up with the latest developments.

To promote interaction between pharma.be members and service providers, pharma.be has developed a modular partnership. Depending on your areas of expertise as a service provider, you can opt for one or more partner packages. On the one hand, a partner package gives you access to **up-to-date information** and on the other, the opportunity to interact with (bio)pharmaceutical companies, allowing you to explore **collaborative opportunities**. This way, pharma.be wants to create an active community, stimulate exchange and networking between its members and partners, and further develop the Belgian (bio)pharmaceutical ecosystem.



# WHAT DOES A PARTNERSHIP WITH PHARMA.BE SPECIFICALLY ENTAIL?

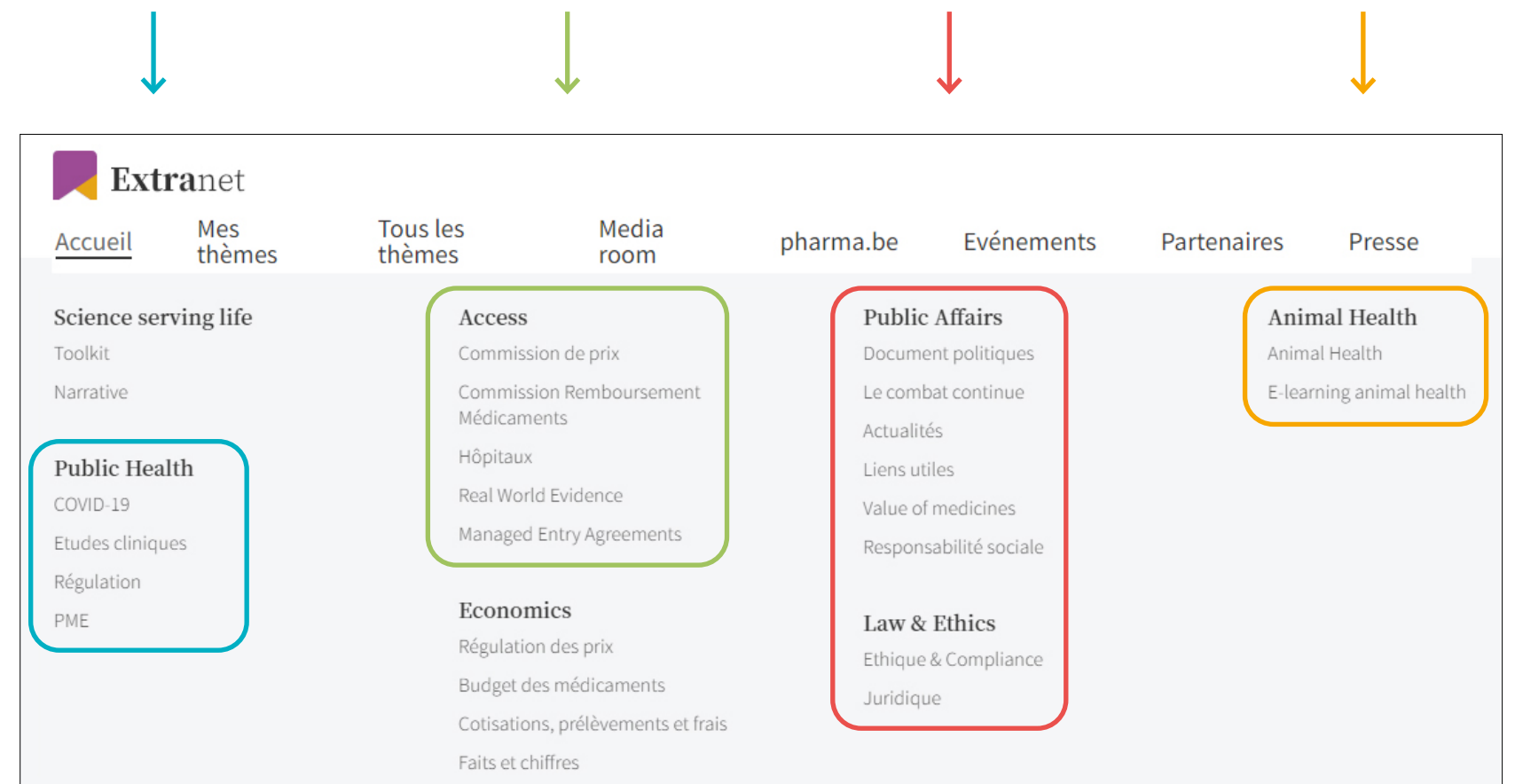
## Access to information (via extranet and personalised daily newsletters)

pharma.be takes various initiatives to share relevant information and novelties with its members and partners. The **pharma.be extranet** is one of the tools used to achieve this. pharma.be provides a performant and highly secure extranet with an intuitive structure and many customisable functionalities that are available to its members and partners.

The pharma.be extranet comprises assorted topics. Based on these topics, four specific **extranet information packages** have been put together for partners. If you register for one partner package, you will receive access to the specific extranet information package of your choice with two extranet logins. For each additional partner package, you will receive one additional extranet login.

You will also receive a personalised daily newsletter, keeping you proactively informed of the latest news.

You can choose from the following specific extranet information packages:



# WHAT DOES A PARTNERSHIP WITH PHARMA.BE SPECIFICALLY ENTAIL?

## Specific extranet information package **PUBLIC HEALTH**

This package contains the information on all regulations relating to the entire life cycle of medicines (including pre- and post-registration) as well as medicines with special status such as paediatric medicine, herbal medicine, etc.). Particular attention is paid to a domain in which Belgium is exceptionally strong, namely 'clinical trials'.

## Specific extranet information package **LAW & ETHICS** and **PUBLIC AFFAIRS**

This package gives you access to information related to legal updates on medicines, including legislation on advertising and information, and regulations on ethics and compliance. Moreover, this package collates a range of information such as relevant budget and market developments, and topics related to social responsibility such as the environment and the proper use of medicine.

## Specific extranet information package **ACCESS**

This package includes information on medicine prices, medicine reimbursement, hospitals (public tenders, etc.), Real World Evidence and Managed Entry Agreements (MEAs).

## Specific extranet information package **ANIMAL HEALTH**

This package gives you access to all information related to animal welfare and medicine for livestock and pets.

In addition, pharma.be also gives each partner access to a vast amount of **general extranet information**. Each partner can consult the Economics topic with information on price regulation, medicine budget, fees, Facts & Figures'as well as the Media room, pharma.be, Events and Press.



# WHAT DOES A PARTNERSHIP WITH PHARMA.BE SPECIFICALLY ENTAIL?

## Visibility on the pharma.be public website and extranet (optional)

If the pharma.be partner wishes, its company will be presented with its logo, a brief description of its services and a link to its website on the partner pages of [pharma.be's public website](#) and on pharma.be's extranet.



## Participation in events

As a partner, you can participate in a selection of events, where new insights, knowledge and trends on all facets of the (bio)pharmaceutical ecosystem are shared and where you have the opportunity to interact with all relevant stakeholders, key opinion leaders and pharma.be members.

## Opportunity to participate (for a fee) and contribute content to the pharmAcademy

pharma.be offers its members a unique range of training modules on current topics in the (bio)pharmaceutical sector. As a partner, we also offer you the opportunity to take part in the pharmAcademy (for a fee) as well as to assume the role of trainer for the training modules within your specialisation(s), so that your company can gain the necessary visibility among our members. The list of training modules is determined each year by pharma.be.



# HOW MUCH DOES IT COST?

As a partner, you can opt to sign up for one or more partner packages:

## 1 partner package

- 1 specific extranet information package and *general extranet information*
- 2 extranet logins

€ 3,850 excl. VAT

## 2 partner package

- 2 specific extranet information packages and *general extranet information*
- 3 extranet logins

€ 6,050 excl. VAT

## 3 partner package

- 3 specific extranet information packages and *general extranet information*
- 4 extranet logins

€ 7,150 excl. VAT

## 4 partner package

- 4 specific extranet information packages and *general extranet information*
- 5 extranet logins

€ 8,250 excl. VAT

+ **Visibility** on the public pharma.be website and pharma.be extranet (optional)

+ Participation in **events**

+ Opportunity to participate (for a fee) and contribute content to the **pharmAcademy**

With each partner package, you can purchase additional extranet logins for € 137.5 per login. When purchasing 10 additional extranet logins on top of those included in your partner package, the cost is € 110 per login.

# HOW DO I BECOME A PARTNER?

To become a partner of pharma.be, please complete the following steps:

1

Fill in the **Request for Partnership**, indicating the specific extranet information package(s) you require, and send it by e-mail to [partner@pharma.be](mailto:partner@pharma.be).

2

Once your application has been accepted, you will receive your **Partnership Agreement** for signature. The invoice will follow.

3

On receipt of the signed **Partnership Agreement**, your partner package(s) will be activated immediately.

Yes, I wish to become a partner







For more information  
regarding the pharma.be partnership,  
please **contact:**

**Ann Adriaensen**

General Secretary & Public Health Director

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**pharma.be**

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